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# LEADERSHIFT

## THE COMMUNICATION SHIFT: DIRECTING TO CONNECTING

**“Directing is authoritative, where connecting is collaborative.”**

**“Directing is all talking, where connecting is listening.”**

**“When you direct people you enlist them, when you connect people you empower them.”**

**“If we are going to be connecting with people we need to find common ground.”**

What do we need to find common ground?

\_\_\_\_\_ : Let people know that you need them.

\_\_\_\_\_ : Constantly asking people \_\_\_\_\_.

\_\_\_\_\_ : Go out of your way to \_\_\_\_\_ with people.

\_\_\_\_\_ : Be someone others can count on.

**“Maybe the greatest expression of your leadership is when somebody comes and says, ‘I can count on you.’”**

\_\_\_\_\_ : Be the \_\_\_\_\_ to give, care and connect.

\_\_\_\_\_ : The best way to find common ground.

\_\_\_\_\_ : Give people oxygen for their soul.

**“Assumption is the mother of all mess ups and wrong assumptions will create a communication gap.”**

Resources:

Personality Plus